

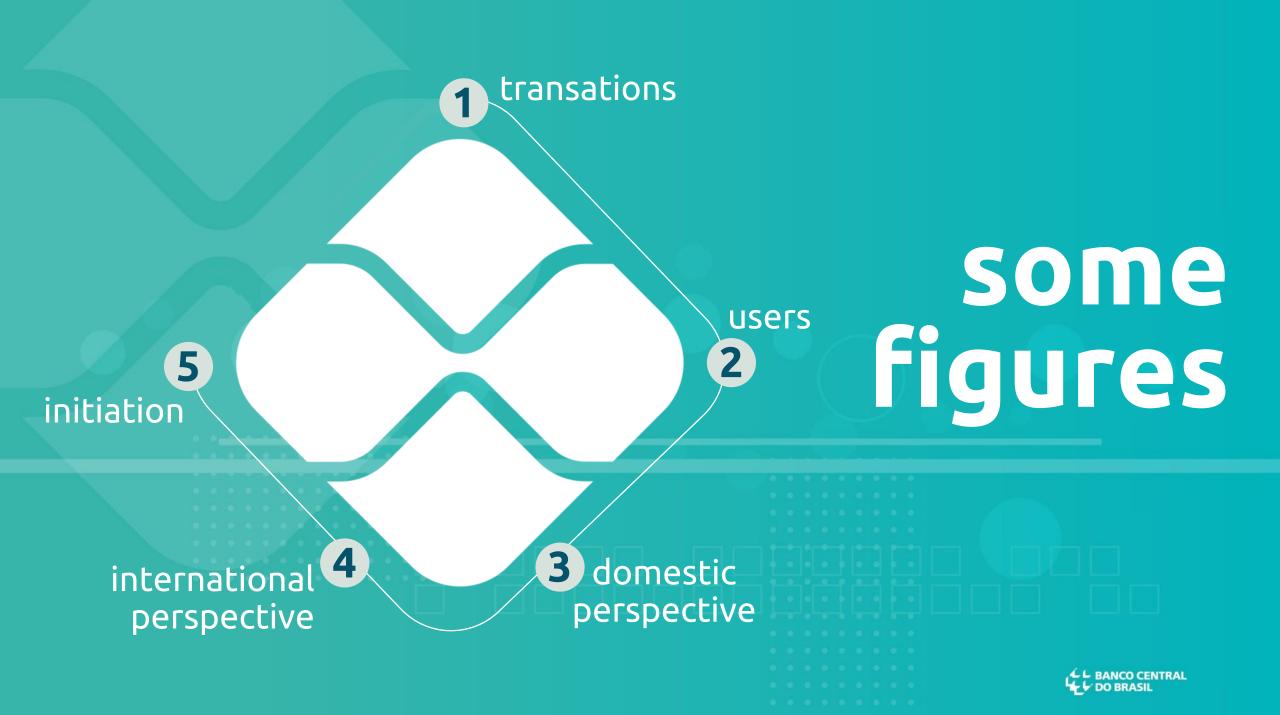
why

one project, multiple objectives

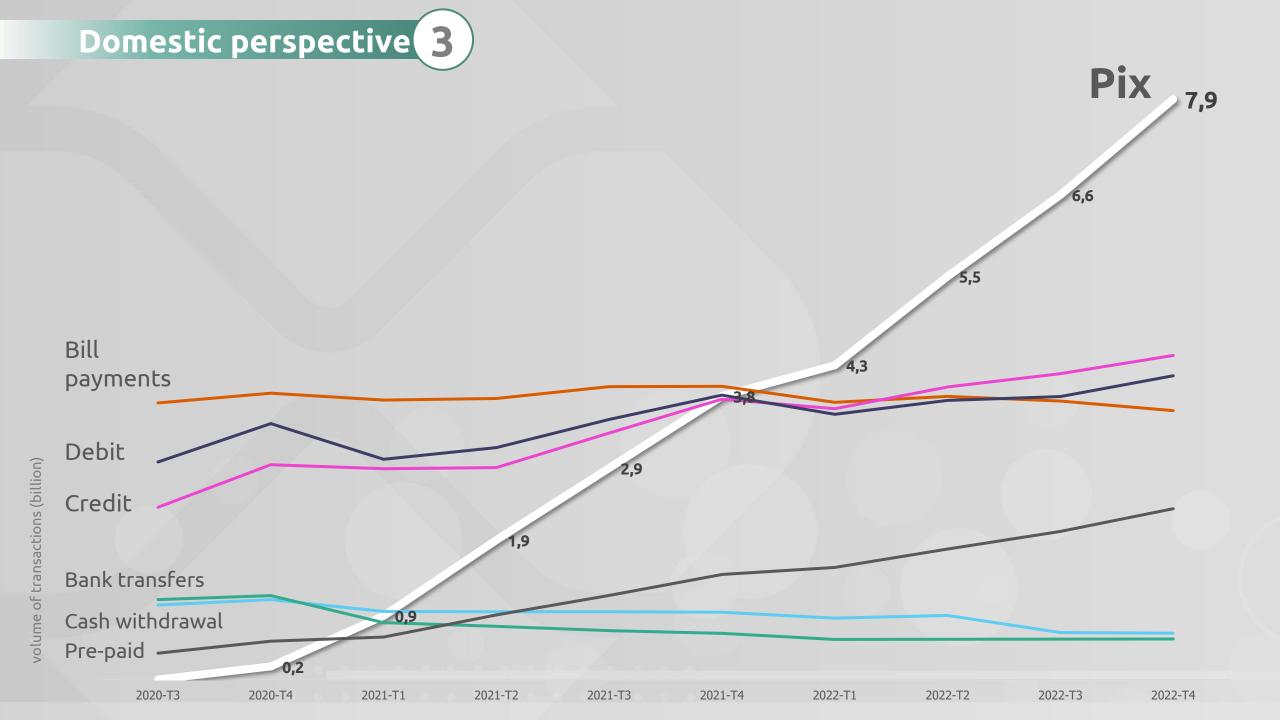
- Add convenience and remove frictions in digital payments
- Contribute to the digitalization of payments
- Promote financial inclusion
- Improve competition in the payment system
- Offer a payment option for **innovative** businesses
- Lower payment costs

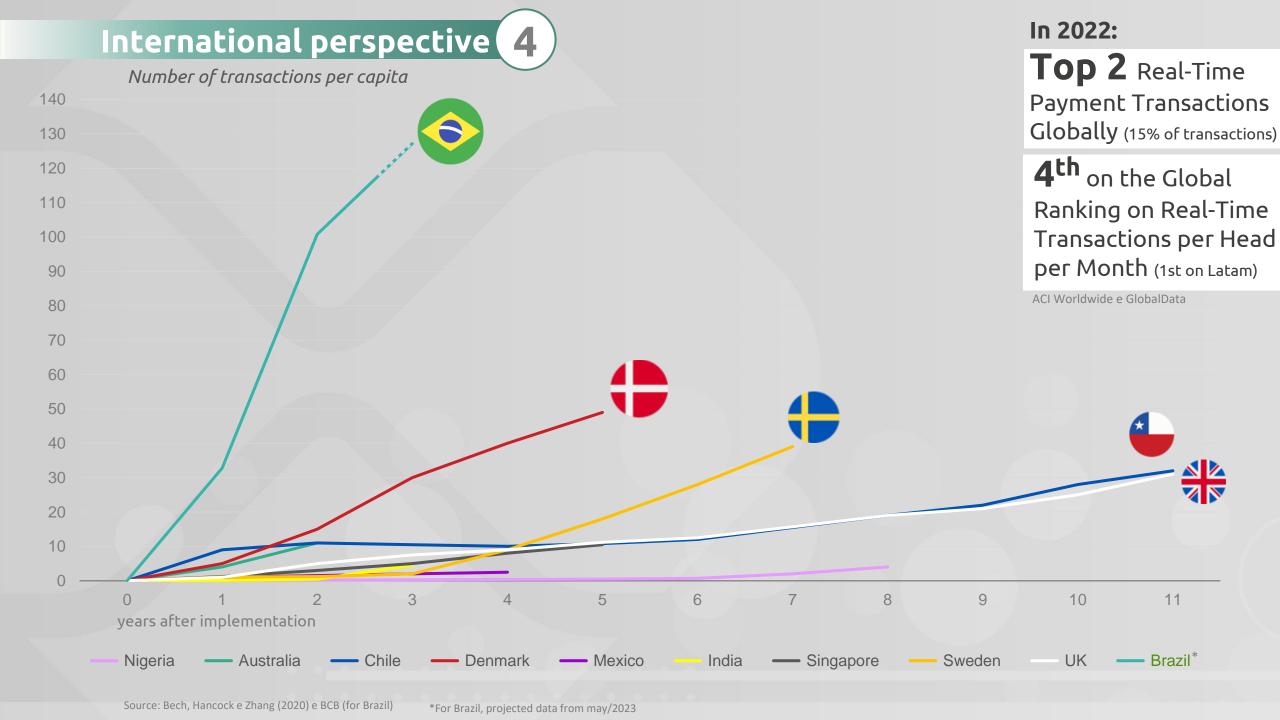




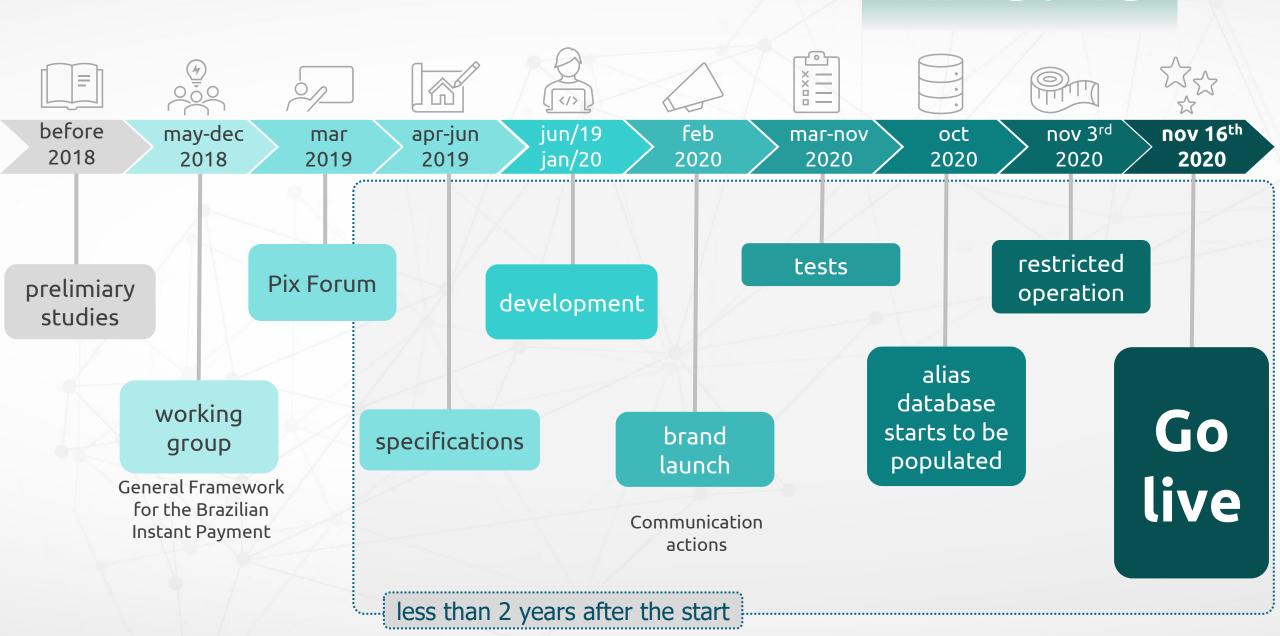








Timeline



Features developed after launch



phone book integration (march/2021)



due billings (july/2021)



mandatory scheduled transactions (september/2021)



initiator - link with Open Finance (october/2021)



precautionary block (november/2021)



Special Refund Mechanism (november/2021)



withdrawal of cash (november/2021)

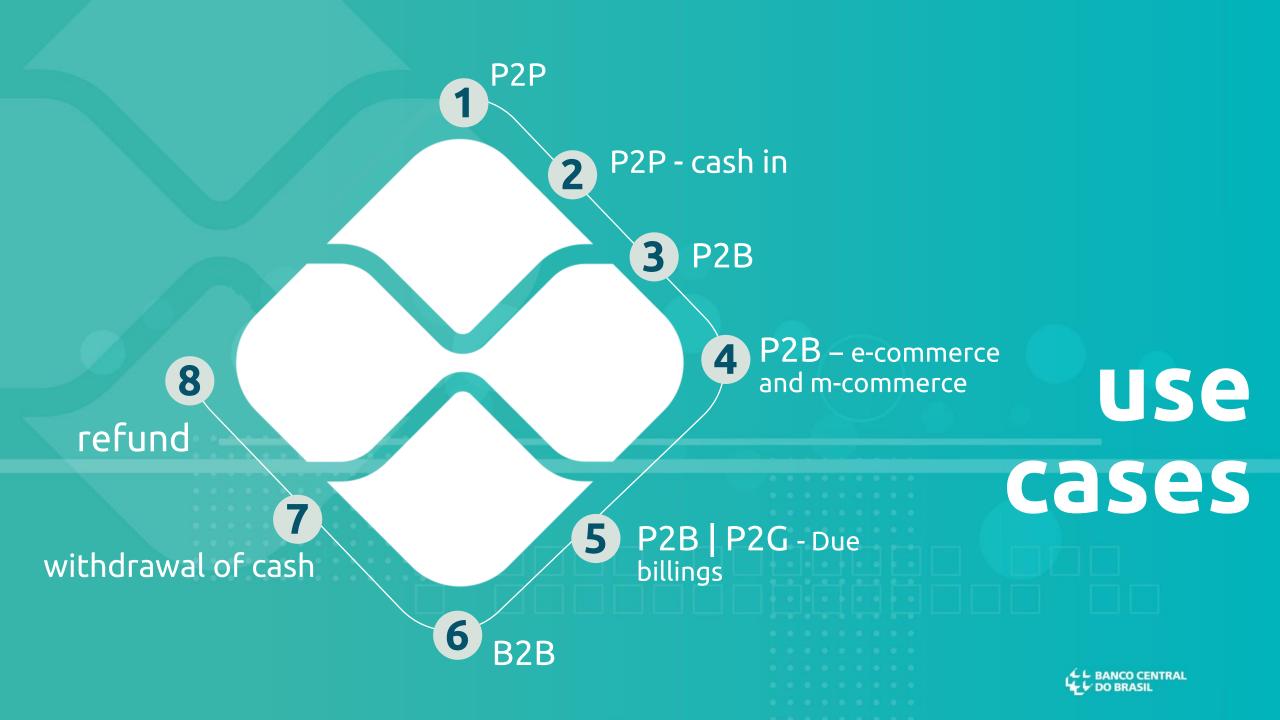


security improvements (permanent agenda)

- Why
- How to prioritize
- Development
- Launch strategy

Working on new features





P2P Pix alias





92,6% of transactions are

up to **R\$ 200** (USD 40)



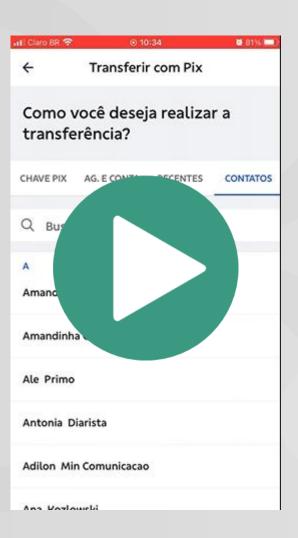


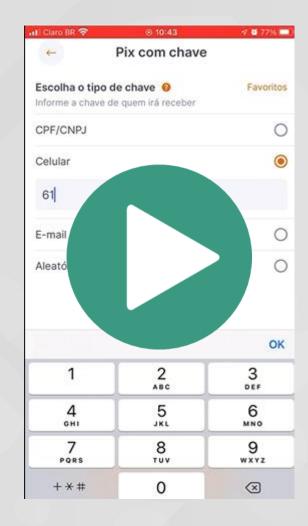






P2P 1





A taste of real life examples

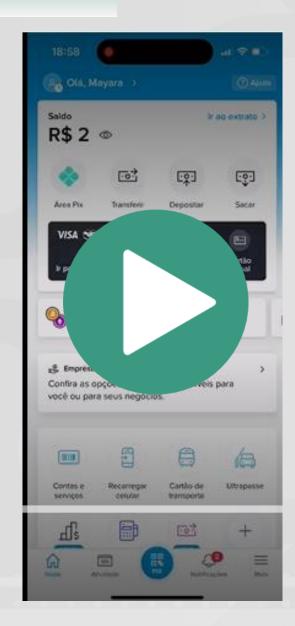
P2P Static QR Code







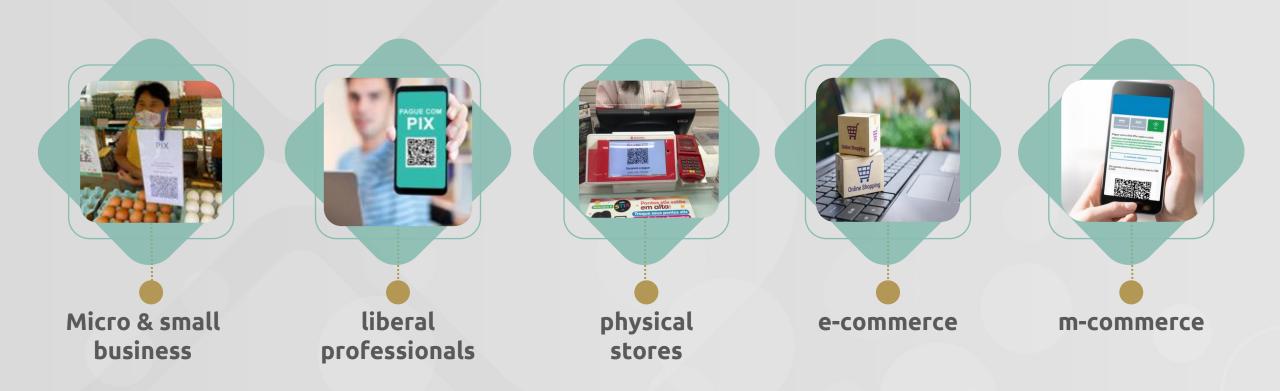




A taste of real life examples

P2B



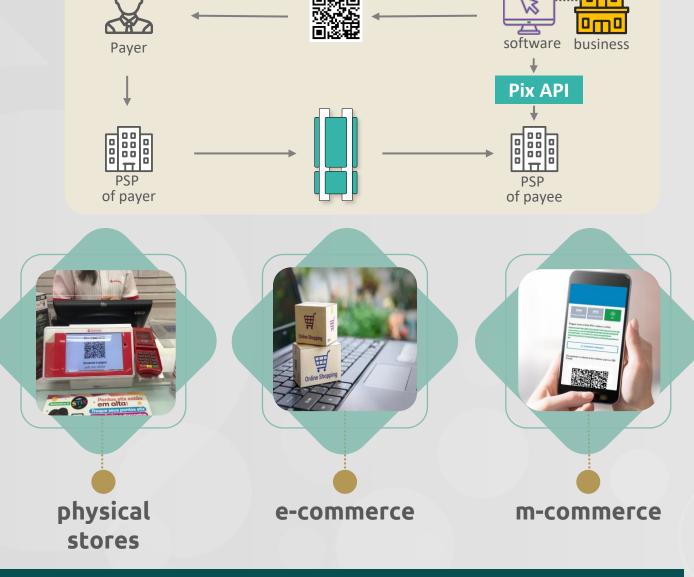


All types of businesses

P2B What's needed







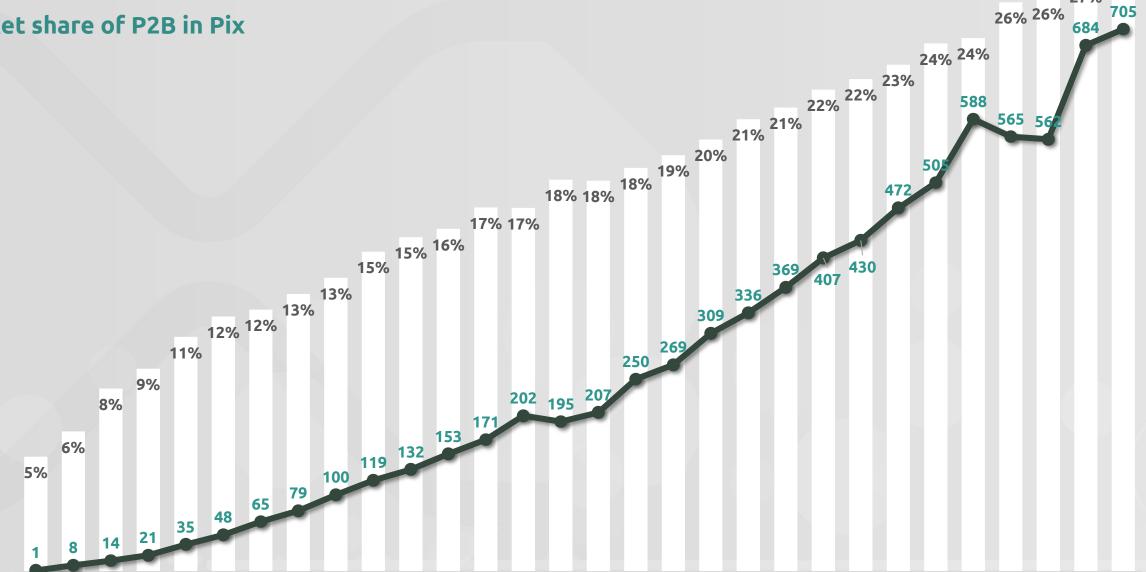
- Relationship with a PSP
- Banking apps

- Relationship with a PSP
- Checkout solutions with Pix integration (Standardized APIs)

Adoption by business







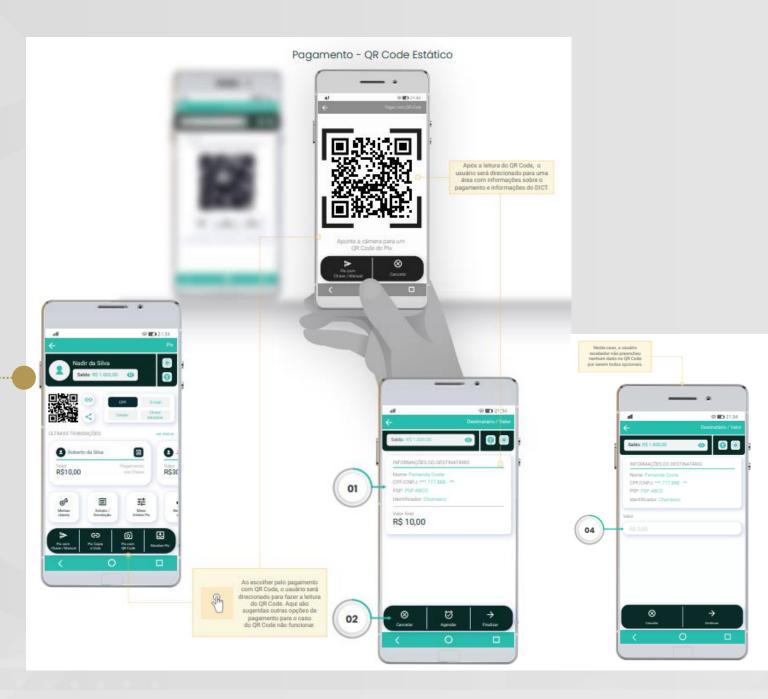
28%

27%

P2B Static QR Code







P2B Static QR Code





















P2B Dinamic QR Code







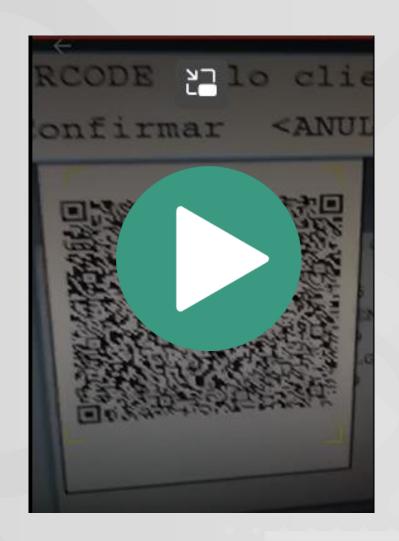






P2B QR Code





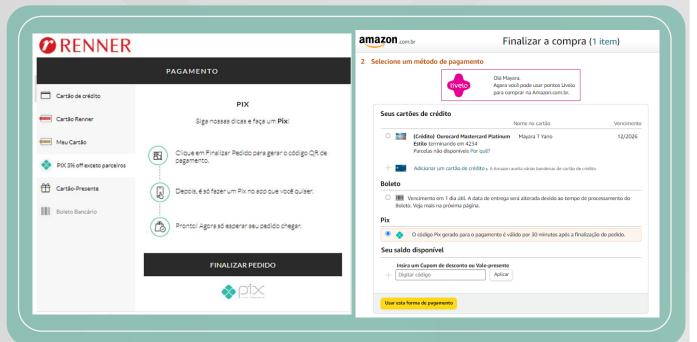


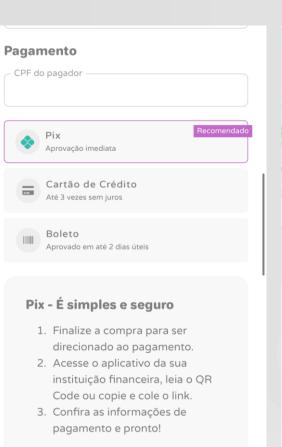
A taste of real life examples

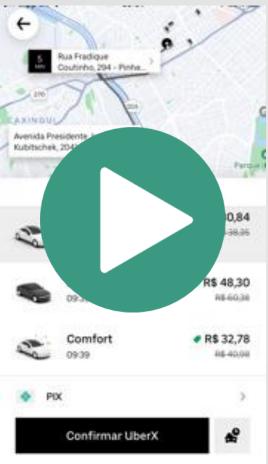
P₂B



E-commerce | m-commerce dinamic QR Code | copy and paste







P₂B



E-commerce | m-commerce







PSP XYZ

Pagar via Pix Inserção manual

Chave Pix

Ler QR

Pix Copia e Cola







Você confirma a transação abaixo?

Recebedor: Loja ABC Banco DEF Agência 1234 **Conta** 123456 **CNPJ** 12.345.678/0001-99





Sua compra foi processada com sucesso!

Número do Pedido 123456789

Identificação do Pix ID#E12345678202108311200080012345678





Consent

Valor total

R\$120,00

Escolha seu método de pagamento

Clique <u>aqui</u> para outras formas de pagamento

pagar

cartão crédito

The payer, in the Initiator environment, informs or confirms the Pix transaction information and provides his consent to initiate the payment transaction.

2 Authentication

Redirect

The payer is redirected to the institution holding his account for authentication purposes.

Confirmation

The payer, in the account holder's environment, confirms the Pix transaction.

Redirect



Loja ABC

Confirmação do pagamento

Valor a pagar: R\$120,00

Pagador: João da Silva
PSP: DEF
Agencia: 0123
Conta: 456789

Recebedor: Loja ABC
CNPJ: 12.345.678/0001-99

Forma de pagamento: Pix
Data de pagamento: 12/08/2022

IMPORTANTE

A transação só será efetivada após autenticação na Instituição de Débito na condição da existência de fundos na conta selecionada.
Ler os Termos e Condições

Confirmar
Cancelar

Authentication

PSP DEF

Agência: 0123
Conta: 456789

Senha:

PSP DEF

Você confirma a transação abaixo?

Valor: R\$ 120,00
Recebedor: Loja ABC
CNPJ: 12.345.678/0001-99

Confirmation

Loja ABC

O pagamento da sua compra foi efetuado com sucesso!

Número do Pedido 123456789

Identificação do Pix ID#E1234678202108311200080012345678

Adoption by business



Pix in the e-commerce (figures for March 2023)



93.2% of virtual stores accept Pix (64.4% in 2022 January)

2nd largest payment method in e-commerce



Lower costs and higher conversion

than boleto and debit cards



Benefits offered to customers

discounts (3.5% to 12%) and/or free shipping



BNPL

27.1% of acceptance

Benefits



Safe payment method — fast funds

Additional option for clients

No additional cost for checkout solutions



Low cost of acceptance

Average cost:

Credit card:

2.34%

Debit card:

1.13%

Pix:

0.33%

Flow of information

Information with the payment

Automation + reconciliation

Increase in a customer base

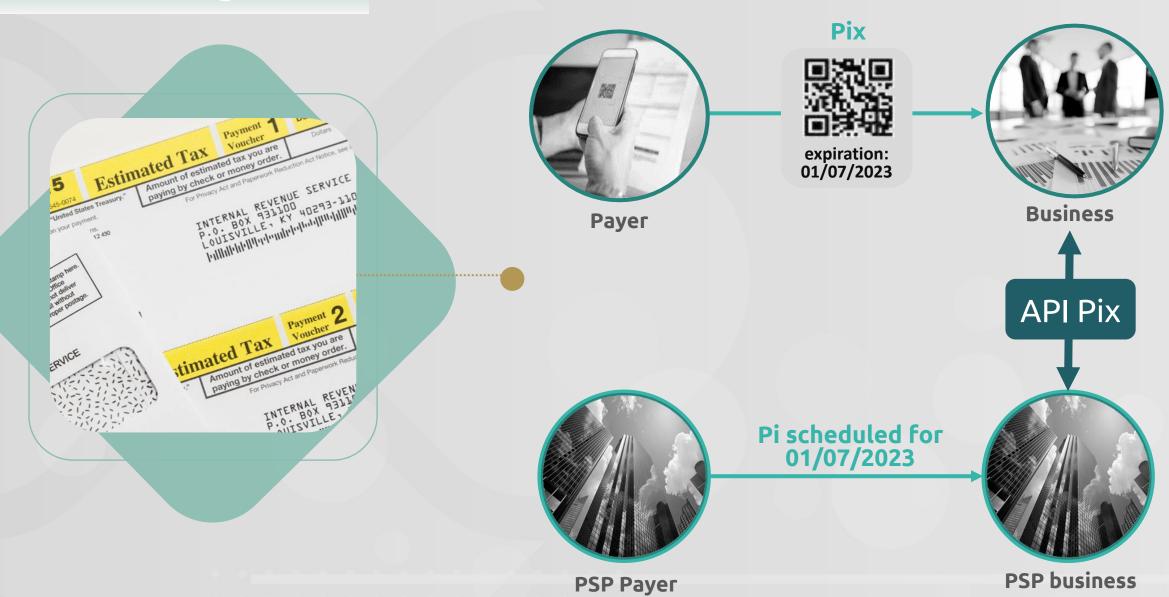
Financial inclusion

Business models that relied only on credit card

4 Quarter/2022

P2B | P2G Due billings





P2B | P2G Due billings







85800000004 6

54620432222 7

80071622276 1

74802042134 5

AUTENTICAÇÃO MECÂNICA

Documento de Arrecadação do eSocial

85800000004 6

54620432222 7

80071622276 1

74802042134 5

CPF: Número:

Pagar até:

07.16.22276.7480204-2

07/10/2022

Pague com o PIX



Vencimento

Valor:

Total a Pagar - R\$

11/10/2022

299,99

454,62

Cód. Débito Automático

Nº da Conta

Nº da Fatura

Mês Referência

1121421171-7

00001121421171

00000287043389

09/2022

846400000028

999900801005

011214211713

922090433892



Pagar via Pix



RESERVADO AO FISCO 4A17.33E3.CB9E.6E3D.EA78.7016.5D7F.F49D

NO	OV/2		25/11/2		R\$ 224,45
	0.	Base de Fálculo (R\$):	A48,00°:	R\$1977,58
ICMS		185,72		0,65	R\$ 1,20
PASEP		185,72		3,00	R\$ 5,57
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OUT/2022	280	9.33	30	raia pag	ar com in the property
SET/2022	286	8,93	32		
AGO/2022	222	7,65	29		回然終終階間
JUL/2022	273	9,10	30		阿尔克克克克克克
JUN/2022	268	8.37	32		
MAI/2022	268	8,93	30		运货运送
ABR/2022	302	10,41	29		
MAR/2022	299	9.34	32		
FEV/2022	237	8,17	29		高級政策等等
JAN/2022	297	9.00	33		
DEZ/2021	235	8.39	28		
NOV/2021	233	7,76	30		
	abust Lands	MANUA Dand VA	Informaçõe		
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Tarifa viger Redução a Base de cá 194/22 Considera O pagamer vigentes (r	nte confor liquota IC ilculo redu r nota fisc nto desta e nultas) e/o	me Res Aneel n°3 MS conforme Lei C uzida nas compone al quitada após dél conta não quita dél u atualização finar FATURA DE ENER	.046, de 21/06/. omplementar intes Distribuiç oito em sua clo oitos anteriore aceira (juros)ba	2022. 194/22 ção, Transmissi c. s. Para estes, e aseadas no ven	stão sujeitas penalidades legais cimento das mesmas. FÁCIL, RÁPIDA E SEGURA. r



B2B Integration





Depends on adaptations in ERP systems

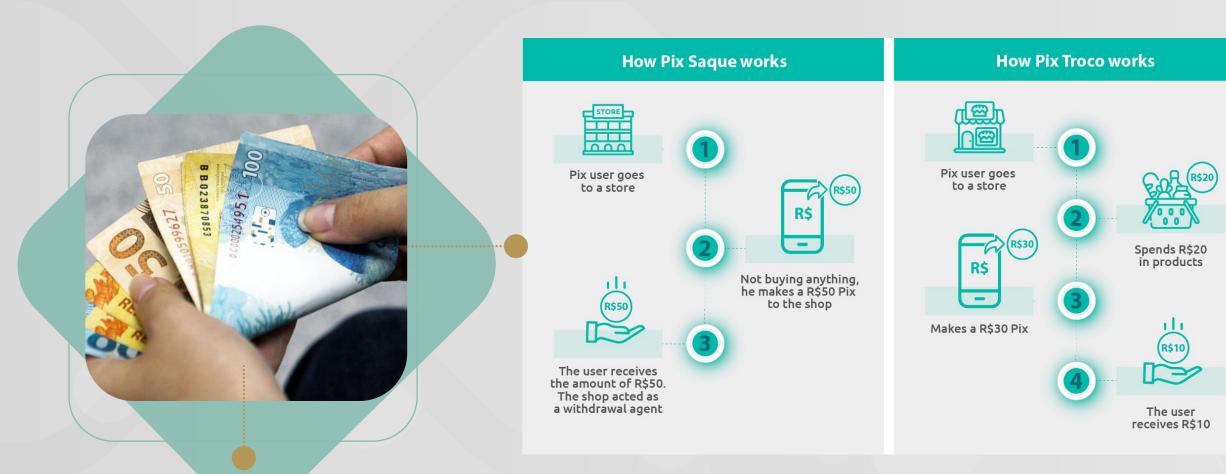
Different limits for different employees

Integration via file exchange (non-standard) and Pix API (standardized)

3% amount transactions (72mi)

38% financial value (R\$ 400 bi aprox. USD 80)

Withdrawal of cash 7



94,2% Shared ATM and correspondents

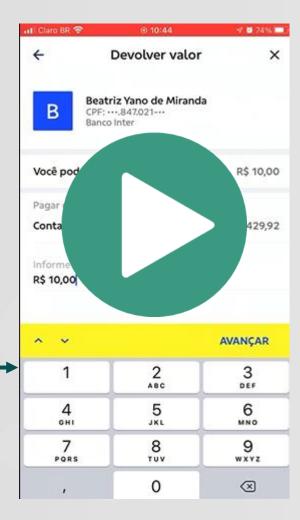
5,5% merchants

Cases

- Payee decision
- Operational failure
- Fraud

Rules

- Up to 90 days from original transction
- Total or partial amount
 Multiple partial returns of the same transaction are permitted, until the total amount to be returned is reached







Rapid adoption on multiple use cases can also be explained by the high level of trust from users



security responsibilities



BC

Definition of rules (RegPix and Specific Safety Manual)

Pix monitoring

Supervision Institutions

PSP

Observance of Pix rules

(transaction rejection, mechanisms, technological aspects – API and QR Codes, scanning attack prevention, etc)

Customer risk assessment and definition of compatible limits

Secure account opening process

Specific security solutions in the interfaces

User Authentication

Own anti-fraud engines, merit analysis of concrete situation



Basics of security

Authentication

Safe Network and Criptography

Traceability

KYC/AML/CFT



Additional mechanisms

Centralized fraud data-base

Extra time to settle suspicious transactions

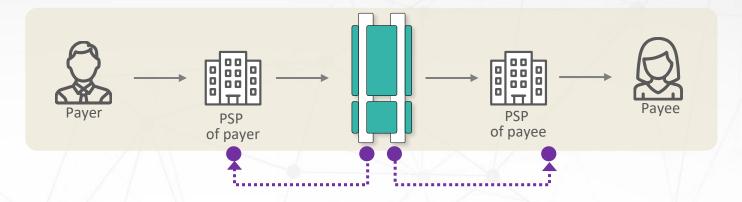
Transactional limits according to user risk profile

Precautionary block

Special refund mechanism

Centralized antifraud database





Data base of **fraud transactions**

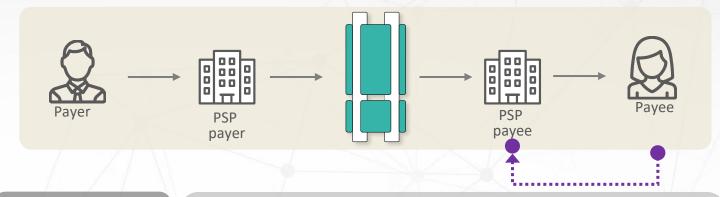
Operated by the **Central Bank**, with PSPs feeding with information

Information **shared** with all PSPs

PSPs **must use information** in antifraude tools (antifraude engine, extra time rule, reject transactions)

Precautionary block





Preventive blocking

Preventive blocking of funds from the individual beneficiary (by the payee's PSP):

- at credit time
- for up to 72 hours
- in case of suspected fraud

Robust analysis

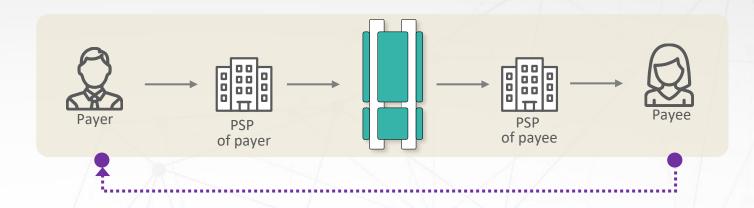
more robust analysis: increasing the likelihood of resource recovery

Immediate notification

The institution shall immediately notify the payee

Special Refund Mechanism





Easy

Standardized procedures to refunds

Procedures

Payer: contact PSP and ask for refund

PSP of Payer: open the infraction report

PSP of Payee: block funds

Both PSPs: analyze the request

PSP of Payee: request refund

PSP of Payee: send back the funds

Important aspect

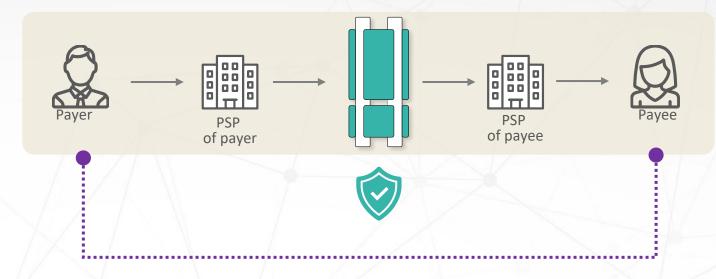
if not enough balance, PSPs show make partial blocks and refunds

Not scope

User's mistake Commercial disagreement Payer is a good faith third party

Fraud cases





Frauds occur externaly Pix infrastructure

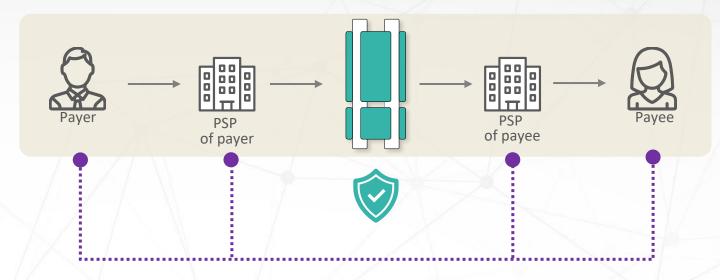
Most common

- phishing
- Fraudulent accounts
- Mule accounts
- Coercion

Infraction report – fraud cases 0,0069% - aprox. 7 in a 100000 transactions

Prevention





Better subsidies

Continuous improvement in anti-fraud processes

Education of the population



Ongoing improvements

More accurate infraction report

- Cause of fraud (scam, account invasion, coercion, etc.)
- Account receiving funds (mule account, application fraud – account opened with false documents.)

More qualified information for anti-fraud analysis

- Reformulation of the data presented
- Longer period

to define

Special Refund Mechanism (improvements)

- Channel integrated into the app (recommended)
- ANS between user complaint and opening of infraction report
- More robust monitoring of participants

to define

Special Refund Mechanism 2.0 (triangulation)

Incidents and other actions

Changes to the security information query

Today

Account information

- participating ISPB
- Agency Number
- Account number
- account type
- Account opening date
- Name/Company name/Finance name
- User's CPF/CNPJ
- Key creation date
- Date of registration of the key in the participant
- Portability date/open claim

Security information

- # settlements
- # open infraction reports
- # confirmed infraction reports
- # open infraction reports on rejected transactions
- By key, CPF/CNPJ and account
- 3 days, 30 days and 6 months

Reformulated

Account information

Security information

- # settlements as receiver
- # confirmed infraction reports, by type of fraud (mule account, application fraud, others)
- # total confirmed infraction reports
- # total rejected infraction reports
- # distinct participants who confirmed infraction reports
- Total value of confirmed infraction reports
- # infraction reports in analysis
- # different participants who have infraction reports under analysis
- # user-opened accounts with linked Pix keys
- By key, CPF/CNPJ
- 90 days, 1 year and 5 years



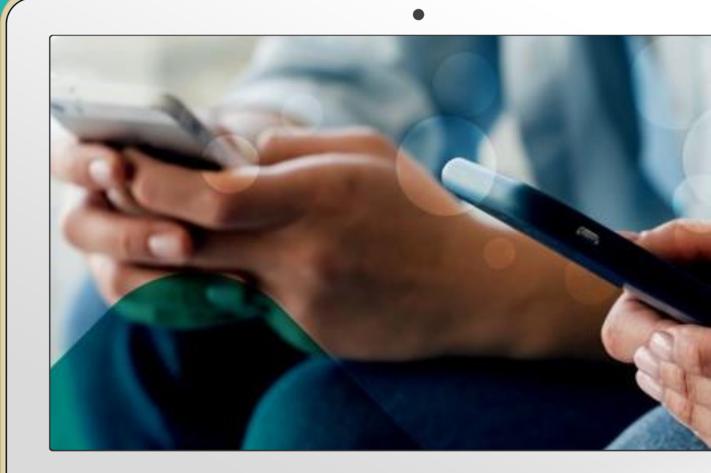
keep building trust of users

security as a continuos process



Mindset of continuous innovation

- New technologies
- Needs of our society





Other products



Pix automatic



Pix international



Pix Request to Pay NG



Pix BNPL



Other ways to initiate a Pix

(NFC, Bluetooth etc)



DVP with assets



•••





https://www.bcb.gov.br/en/financialstability/pix_en



